## **PSO Result Review - 4QFY24**



Tuesday, August 27, 2024

| Rupees' millions             | 4QFY24   | 4QFY23               | YoY                | FY24       | FY23       | YoY    |
|------------------------------|----------|----------------------|--------------------|------------|------------|--------|
| Net Sales                    | 900,993  | 874,159              | 3.1% ▲             | 3,571,750  | 3,391,112  | 5.3% 4 |
| Cost of Sales                | -883,596 | -857,538             | 3.0% ▲             | -3,474,460 | -3,316,265 | 4.8%   |
| Gross Profit                 | 17,397   | 16,621               | 4.7% ▲             | 97,291     | 74,847     | 30.0%  |
| SG&A Expenses                | -6,672   | -6,253               | 6.7% ▲             | -24,815    | -20,478    | 21.2%  |
| Operating Profit             | 10,566   | 10,574               | 0.1% ▼             | 68,568     | 52,052     | 31.7%  |
| Other Income                 | 10,272   | 1,963                | 423.3% ▲           | 23,561     | 13,507     | 74.4%  |
| Share of profit of associate | 562      | 153                  | 268.4% ▲           | 1,626      | -859       | 289.2% |
| Finance Cost                 | -11,930  | -15,192              | 21.5% ▼            | -52,338    | -40,335    | 29.8%  |
| Profit Before Taxation       | 9,470    | -2,502               | 478.5% ▲           | 41,417     | 24,366     | 70.0%  |
| Taxation                     | -7,005   | -2,121               | 230.3% ▲           | -25,554    | -18,704    | 36.6%  |
| Profit After Taxation        | 2,465    | -4,623               | 153.3% ▲           | 15,863     | 5,662      | 180.2% |
| Earnings Per Share           | 5.25     | -9.85                | 153.3% ▲           | 33.79      | 12.06      | 180.2% |
| Dividend                     | 10.00    | 7.50                 |                    | 10.00      | 7.50       |        |
| Bonus                        | -        |                      |                    | -          | -          |        |
|                              | Clo      | osing period: 17 Oct | 2024 - 24 Oct 2024 | 1          |            |        |
| Gross Margin                 | 1.9%     | 1.9%                 | 0.0% ▲             | 2.7%       | 2.2%       | 0.5%   |
| SG&A Expenses to Sales       | -0.7%    | -0.7%                | 0.0% ▲             | -0.7%      | -0.6%      | 0.1%   |
| Other Income to Sales        | 1.1%     | 0.2%                 | 0.9% ▲             | 0.7%       | 0.4%       | 0.3%   |
| Share of profit of associate | 0.1%     | 0.0%                 | 0.0% ▲             | 0.0%       | 0.0%       | 0.0%   |
| Effective Taxation           | -74.0%   | 84.8%                | 10.8% ▼            | -61.7%     | -76.8%     | 15.1%  |
| Net Margin                   | 0.3%     | -0.5%                | 0.8% 🛦             | 0.4%       | 0.2%       | 0.3%   |
|                              |          |                      |                    |            |            |        |

## Sales (Rs'bn) vs Gross Margin



## PAT (Rs'bn) vs Net Margin

